General Debtors Procedures

1. LEGISLATION/ENTERPRISE AGREEMENT/POLICY SUPPORTED
   Generating and Receiving Income Policy

2. IMPLEMENTATION PRINCIPLES
   2.1. Faculties and business units are encouraged to use electronic payment methods such as Curtin ePay as much as possible where standard fees or charges are applied and where receipts are to be provided on payment rather than invoices required in advance of payment, such as event fees or individual donations.

3. PROCEDURAL DETAILS
   These procedures relate primarily to the collection of funds and management of credit risk relating to commercial or research arrangements that the University may enter into that require funds to be paid to the University for Specific Work undertaken.

3.1. Introduction and specific scope
   3.1.1. Officers of the University may be liable for all or part of any loss suffered by the University due to their deliberate or serious disregard of a reasonable standard of care. Failure by staff to comply with these procedures may be regarded as a deliberate or serious breach of our expectation of reasonable standard of care and may lead to disciplinary action.

   3.1.2. General Debtors are any individual or body, whether based in Australia or not, that owe monies to the University for any reason including the following:
   (a) the provision of a service (including research), goods or the disposal of University assets;
   (b) payments due to the University (for example grants) from organisations including governments and their agencies;
   (c) unpaid rent and other non-teaching charges for services or penalties due by students;
   (d) the subsequent dishonour of cheques or refusal of electronic (including credit card) payments used to purchase assets, goods or services from the University; and
   (e) all other monies due to the University by private individuals and businesses, including corporations, for non-tuition fee debts.

   3.1.3. University accounting records are maintained in Australian dollars. Debt owing in a foreign currency will be converted to Australian dollars in accordance with the Foreign Exchange Policy and Procedures. Agreements will, where possible, be negotiated in Australian Dollars.

   3.1.4. Individual areas may not develop their own internal procedures additional to those detailed in this document.

3.2. Prior to providing goods or services or opening a customer account
   3.2.1. Prior to entering into any contract the area must provide information to Financial Services either by completing the Accounts Receivable – Customer Request web form or by contacting the local Financial Services Service Team and providing the legal name of the customer, the customer’s ABN and location, and the approximate value of any contract being considered. Financial Services will assign a credit limit to the new customer based on the information provided.

   3.2.2. Your Financial Services Service Team can provide advice on structuring legal contracts to minimise customer credit risk. Please contact your local Team Leader. Credit risk is taken by the University when work is performed or goods are delivered to customers prior to payment. Typically the best way to reduce this risk is to request funding in advance, where commercially possible.
3.3. Requests to issue invoices

3.3.1. Invoices will only be sent to a third party when the University is contractually entitled to do so.

3.3.2. Financial Services will issue invoices on request of the incurring faculty, area or business unit. Areas may only raise invoices for third parties through Financial Services and the University’s approved finance systems. Other invoice formats or requests for payment must not be used.

3.3.3. Financial Services will maintain records of contracts and invoice due dates to assist areas to ensure that invoices are raised as required. Research contract invoices should be raised initially by your local research administration team.

3.3.4. Each request to issue an invoice must be either completed within Finance One workflow or requested by email to the local Service Team. The workflow request or email should include sufficient information to enable an accurate and complete invoice to be raised. Guidance can be sought from your local Service Team as necessary.

3.3.5. The value (excluding GST if applicable) of the invoice will be raised as revenue for the initiating area in the University’s records at the time the invoice is entered into the system. If payment is not received, or a credit note is subsequently issued, the revenue will be reversed.

3.4. Credit notes

3.4.1. Where the terms and conditions of the original invoice have changed, a credit note to reflect the changes may have to be issued. Credit notes may be issued reflecting the changes or the full original invoice.

3.4.2. Requests to issue a credit note must be submitted to either your Service Team for non-research related requests or directly to the Finance Corporate team by Research administration. The request should detail the changes and the rationale for the change. Any documentation supporting the request must be attached to the request. The following are examples of the types of documentation that should be attached:
   - if the original invoice was issued in error, a copy of the original invoice identifying the error and why it occurred.
   - if the University failed to meet the terms of the contract, a written explanation of what the failure was.
   - if the contract has been revised, sighting of the fully executed revised contract, including reason for revision.

3.4.3. All credit notes require approval by Financial Services and must be processed promptly in the University’s financial system by Financial Services.

3.5. Follow up of Unpaid Invoices

3.5.1. The University's standard terms of contract provide for payment in full within 30 days; terms in excess of 30 days must be approved in advance by the Director Financial Operations and Strategic Procurement or nominee.

3.5.2. If standard term invoices remain unpaid after 30 days of the invoice date, Financial Services will undertake necessary steps to recover payment, liaising with the area responsible for the original request for the invoice as necessary.

3.5.3. If an invoice remains outstanding after 90 days, Financial Services will contact the University area responsible and enquire directly as to the reason for the non-payment and agree a plan for the recovery of the funds.

3.5.4. Debt recovery will be carried out promptly and vigorously at the discretion of Financial Services taking into account the cost effectiveness of pursuing the recovery.

3.5.5. The Chief Financial Officer or nominee may recommend that a debt be written off by the approving authority in accordance with requirements of the Delegations Register and the Write-Offs Procedures.

3.5.6. Costs of debt recovery and debts written off will be charged to the initiating area’s cost centre.
3.5.7. Where the University becomes aware of a change of circumstances for a debt written off, the Chief Financial Officer may authorise reactivation of the debt. Should the debt be recovered, the amount recovered will be credited to the initiating area's cost centre.

4. RESPONSIBILITIES
Responsibilities are as set out in section 3.

5. SCOPE OF PROCEDURES
These procedures apply to all members of the University community (University community includes Council members, students, staff, University Associates, Curtin controlled entities, and all persons participating in University business or activities, including whether as a visitor, adjunct appointee, service provider, contractor or volunteer.

These procedures do not apply to:
(a) student debts handled through Student One or other student related payments that should follow the University electronic payment methods (currently Curtin ePay); and
(b) work completed between areas of the University.

6. DEFINITIONS
(Note: Commonly defined terms are located in the Curtin Common Definitions. Any defined terms below are specific to this document)

Approving authority
The officer permitted to approve transactions, including expenses (refer to the Delegations Register).

Delivery
When goods are sold, delivery takes place when ownership passes. Where services are provided, delivery takes place as defined with any contract or when the service ends, e.g. the submission of the final report. Where delivery of either goods or services by instalments is provided for in the contract, delivery is complete when the final instalment is made.

7. SCHEDULES
Nil

8. RELATED DOCUMENTS/LINKS/FORMS
Foreign Exchange Policy and Procedures
Write-Offs Procedures
Delegations Register

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